

Remember those people you just couldn't interact with?

We know why.....and we can help with most advanced, updated and researched

Authorized Partner
EVERYTHING
A Wiley Brand



Life will be easier if People had their needs **written all over them!**

HELLO
my need is
Collaboration

HELLO
my need is
Accuracy

HELLO
my need is
RESULTS

HELLO
my need is
Coffee

BYLD Group, authorized partners of Wiley

Unit no 629-634, 6th floor, Vipul Trade Centre, Sohna Road,
Sector-48, Gurugram, Haryana- 122018.

Toll free: 1800 102 1345, Web: www.byld.co.in

EVERYTHING DiSC® PROFILES

The third-generation DiSC® assessment—a research-validated learning model—to create a highly personalized learner experience. Each profile is topic-specific, with in-depth information, including tips, strategies, and action plans to help learners become more effective.

THE DiSC PROFILES

Everything DiSC Workplace®

A learning module that helps people understand and appreciate their DiSC style and the style of people they work with. The result is more effective and productive working relationships.

Everything DiSC Management

The management profile approaches leadership as a one-on-one relationship. Leaders learn about their strengths and challenges as managers and how to adapt to the needs of the people they manage.

Everything DiSC Sales

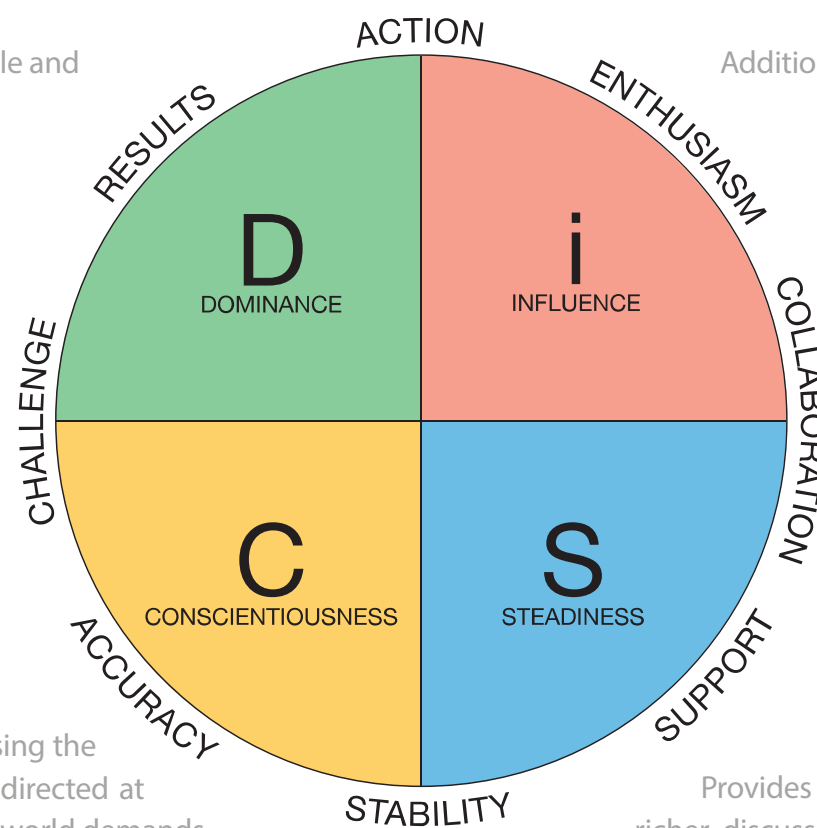
Helps sales people connect better with their customers by understanding their DiSC sales style and their customers' buying styles. The result is sales people who adapt their style for better customer relationships - and close more sales.

Everything DiSC Work of Leaders®

The Work of Leaders approaches leadership as a one to many relationships. Using the framework of Vision, Alignment, and Execution, it focuses on tangible steps directed at leading an organisation towards desired results. Work of leaders connects real-world demands, generating powerful conversations that provide clear path of action.

Everything DiSC 363® for Leaders

Combines the best of 360 with the simplicity and power of DiSC®, plus three personalized strategies for improving leadership effectiveness. The report interprets and explains the data. Also with our exclusive selectable comments feature, CommentSmart, raters can give focused, balanced and constructive feedback that the leader can use and apply to improve their effectiveness.



FOLLOW-UP REPORTS

Everything DiSC 363® Coaching Supplement

Additional information for coaches to use when preparing to provide leaders with their Everything DiSC 363 for Leaders feedback, available at no additional charge.

Everything DiSC Comparison Report

Exciting follow-up reports that can be created for any two participants. Shows their similarities and differences on six behavioral continua. Great for on-boarding, new work groups, conflict management, and more! Unlimited access available with all Everything DiSC profiles.

Everything DiSC Customer Interaction Map

Personalized follow-up interaction maps to help salespeople navigate from their sales styles to their real-life customers' buying styles. These one-page reports are the perfect personalized cheat sheets to prepare for sales calls. Exclusively with the Sales Profile; unlimited access available at no additional charge.

Everything DiSC Supplement for Facilitators

Provides more detailed data about an Everything DiSC assessment and helps facilitate a richer discussion about a respondent's DiSC style, including unexpected items. Unlimited access available with all DiSC profiles, excluding 363 for Leaders.

Everything DiSC Group Culture Report/Facilitator Report

Helps you determine the groups DiSC culture and explore its advantages and disadvantages. It also provides a composite of the groups DiSC style and examines its influence on decision making and risk taking. It includes the names and styles of each participant. Sold separately.

Everything DiSC is one of the best DiSC personality assessment available.

DiSC is a very simple—and memorable—model made up of four basic styles: D, i, S, and C. We've been researching and analysing DiSC for over 40 years. As technology has evolved, DiSC has too. Our online DiSC assessments use the most advanced assessment method (adaptive testing) and sophisticated algorithms to quickly analyse a person's responses and provide the most personalized DiSC feedback possible.

What's in it for you and your team?

- *Provides a common language to help teams understand one another and work better together*
- *Acts as a springboard for conversation and team building*
- *Improves employee and workplace communication*
- *Helps you to understand people who aren't like you.... or are too much like you*
- *Reduces conflict and avoids misunderstandings*

SPECIALIZED

Application-focused programs improve critical people-skills in the areas of management, leadership, sales, communication, and more.

IN-DEPTH

Take action with engaging video, scripted facilitation, and follow-up tools for a complete learning experience.

CUSTOMIZABLE

Meet your organization's needs with easy-to-use features that help you make the program your own.

PERSONALIZED

Online assessments provide individualized profiles with tips and strategies for personal development.

Other DiSC Products

- **Personal Listening Profile:**
Identify your preferred listening style, develop an appreciation for other approaches and develop effective communication strategies.
- **Time Mastery Profile:**
Analyse your habitual time management behaviors so that you learn how to control & manage it.
- **Team Dimensions Profile:**
Learn about your preferred team role, its strengths and challenges, insights into your work habits, appreciate others in the team and learn how to work effectively together.

Train with us - If you are an independent coach, trainer, consultant or an organisation, interested in joining our network to offer Everything DiSC Solutions to your clients/employees, please contact.

Learn about us - Visit our website: www.byld.co.in/assessments/disc

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